Let Me Take You Higher

S&P 500 Total Return Index 11,404 – 20 years – monthly ranges



Source: Refinitiv, NBF, Hilberry

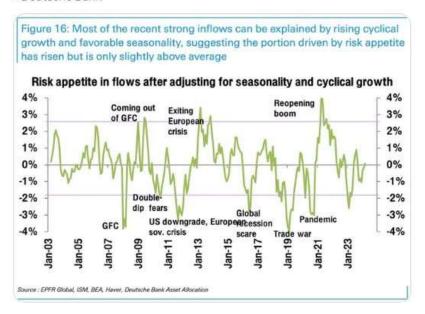
The 2004 starting level is around 2,000. Last over 11,000. That's really all you need to know. Investors have the bone in their teeth. Stock prices hit another record high this week. While exhilarating to see, history says with the right incentives humans can get rich(er) figuring out solutions to common problems. Higher-highs is usually the result. The capitalist system permits the rest of us to join in. Working together produces amazing results. A favorite reminder is 'Recognize extremes'. Doing the opposite helps. Doing nothing works too! The trend is up. Hang on to your hat! We're throwing up a few random charts for the Easter Long Weekend Reading.



While stock prices are up, there's room to run...

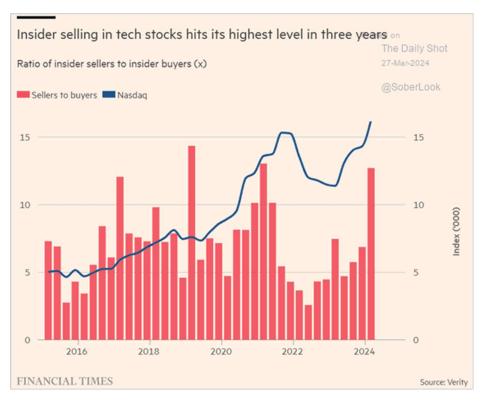


- Deutsche Bank



Source: Daily Chart Book via X / Deutsche Bank

...maybe not so much in Big Tech. Insider selling is at record levels.







Source: WSJ Daily Shot.

We're focused elsewhere. We still like Canadian financials, transports and telcos.

Which side of the border?

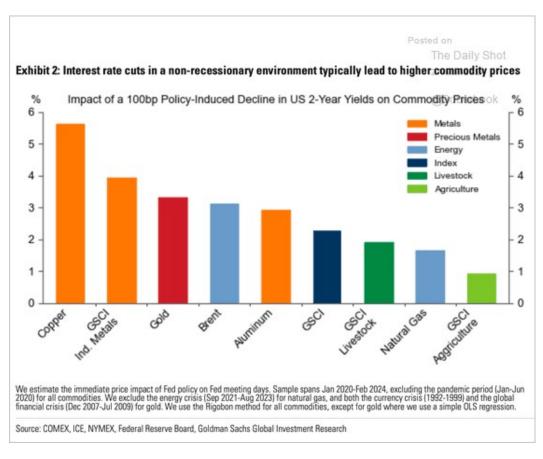
We hold both Canadian and US stocks. Lately we've been leaning North, increasing our Canadian holdings. The following article focuses on oil and gas production from Saudi Arabia. Canada's vast and friendly energy reserves should (or could) attract investment. Not chasing away the money could increase the value of the Loonie. We're invested for this result.

'Further Ruminations on Saudi Arabia's Oil Reserves' Goehring & Rozencwag Extract from Q4/2023 commentary

https://blog.gorozen.com/blog/saudi-arabias-oil-reserves?

There's other reasons to like Canada...

"Commodities: Here is a look at how rate cuts impact commodity markets in a non-recessionary environment."



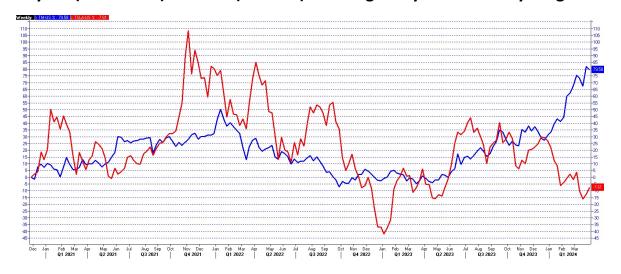
Source: WSJ Daily Shot.

Canada's economy will benefit from commodity demand.





Toyota (blue +71%) vs Tesla (red -7%) %-change - 3 years - weekly ranges.



Source: Refinitiv, NBF, Hilberry

Regarding predicting winners in the race (maybe?) for vehicle electrification: We've maintained Toyota is the safer <u>and better</u> bet than Tesla. We liked Toyota's broader approach to EV's, their emphasis on hybrids, corporate leadership, professional demeanor, and, wonder-of-wonders, consistent profits from a stock that is reasonably priced. Toyota – ADRs (TM-\$251.70-USD) trade at 10 X 12-month projected earnings. Tesla trades at 59X the same. Unless you showed up more than three years ago, Toyota has been the correct bet. Toyota hit all all-time high of \$255 this week. Tesla, not so much.

DISCLOSURE: I hold Toyota personally and for family. We have traded in the security within the past 60 days. We have no trading position in Tesla.

What about that 'disaster in housing' thing?

US Housing prices not showing a recession.

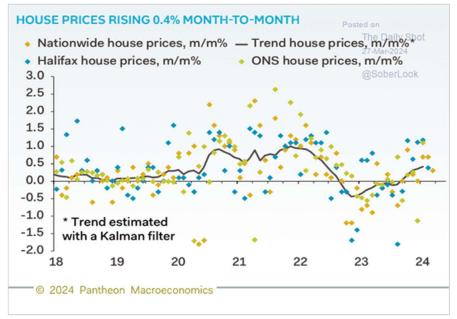






Chart Source: WSJ Daily Shot

Up, up and away. We're sticking with stocks for now. Have a Happy Easter and happy egg hunting!

Have a Great Long Weekend

Steve & Anna Hilberry



Steve Hilberry Wealth Management Advisor, CIM

Anna Hilberry Wealth Management Advisor, CIM

FOR THE RECORD March 28 2024

DOW INDUSTRIALS: 39,762 \$&P 500: 5,230 \$&P/TSX COMP: 22,175 WTI: \$82.71 LOONIE IN \$USD: \$0.7392 \$US

wealth Hanagement Advisor, Ciri

© NATIONAL BANK FINANCIAL. All rights reserved 2019.

Terms of Use Confidentiality ABC's of Security

National Bank Financial - Wealth Management (NBFWM) is a division of National Bank Financial Inc. (NBF), as well as a trademark owned by National Bank of Canada (NBC) that is used under license by NBF. NBF is a member of the Canadian Investment Regulatory Organization (CIRO) and the Canadian Investor Protection Fund (CIPF), and is a wholly owned subsidiary of NBC, a public company listed on the Toronto Stock Exchange (TSX: NA).

The particulars contained herein were obtained from sources we believe to be reliable but are not guaranteed by us and may be incomplete. The opinions expressed are based upon our analysis and interpretation of these particulars and are not to be construed as a solicitation or offer to buy or sell the securities mentioned herein. The opinions expressed do not necessarily reflect those of NBF.

The securities or sectors mentioned in this letter are not suitable for all types of investors and should not be considered as recommendations. Please consult your Wealth Advisor to verify whether the security or sector is suitable for you and to obtain complete information, including the main risk factors. Some of the securities or sectors mentioned may not be followed by the analysts of NBF.

Sent by Montreal Office National Bank Financial Wealth Management 1155 Metcalfe 5th Floor Montreal, Quebec, H38 459 Phone: 514-879-2222

Toronto Office National Bank Financial Wealth Management 130 King Street West Suite 3200 Toronto, ON, MSX 1J9 Phone: 416-869-3707







