Cordeau Lemay Wealth Advisory

1st Quarter 2022



Groundhog Day

It seems that every newsletter I say pretty much the same thing, and I do.

Volatility – Rebalancing – Opportunity

Most global major equity markets ended the first quarter of 2022 lower, Canada was resilient, mainly because of energy and commodities. As you can see in the performance, the portfolios manage to perform quite well considering.

While risks to the growth outlook are rising, our base-case view remains that the U.S. economy **is not** heading into a recession in 2022, particularly given the strength of the consumer and of corporate earnings.

I see 2022 to be very similar in the making as was 2018. In this backdrop, we continue to see scope for modest gains in markets over the next 12 months. Volatility, however, is likely to remain elevated, and one to three corrections in any given year is the norm. We will use pullbacks as opportunities to rebalance or appropriately diversify the portfolio.

Finally, while bonds have underperformed so far this year as rates have risen, we believe fixed income investments still play a valuable role in portfolios. Bonds have now priced-in an aggressive Fed policy path and potential for economic slowdown, and history indicates that when investment grade bonds underperform to this magnitude, the next 12 months have typically seen better performance. In addition, given our outlook for further equity market volatility, fixed income allocations can help protect portfolios as stock prices fluctuate.

Phil



Trading Information

CL Disciplined Growth

Symbol: NBN 1550
Fund Lunch Date: 01/15/2021
Portfolio Manager: Philippe Cordeau
Distribution Frequency: Quarterly
Number of Holdings: 63
Dividend Yield: 1.94%

Performance

	1 Mo	3 Mo	1 Yr
NBN1550	4.76%	3.10%	19.35%
Benchmark*	1.55%	-2.17%	9.83%
Percentile Rank**	17	1	1

Sources: MorningStar, Croesus

*Benchmark: 5% FTSE Canada T-Bill 91 days, 10% FTSE Canada Universal Bonds, 30% S&P/TSX TR, 30% S&P500 \$CAD TR, 15% MSCI EAEO \$CAD TR and 10% NBF Alternative

Geographical Distribution

Ca	nada-Equity	60.6%
(Canada- Preferred Shares	3.9%
US	SA .	21.9%
Int	ernational	7.4%
Ca	sh	4.5%
Ot	her	1.6%

Sector Breakdown

Financials	26.9%
Technology	10.4%
Energy	12.5%
Materials	10.5%
Consumer Discretionary	6.8%
Real Estate	6.1%
Consumer Staples	5.6%
Communication Services	3.6%
Industrial	3.5%
Other	14.1%





^{**} Morningstar Category: North America Equities

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Trades

Buy / Add

BUY

OFX Group
JP Morgan Chase
MDA Ltd
Block inc.
Harvest Travel & Leisure Index

ADD

Advantage Energy AG Growth Amazon **GQGP Act Intl** Coinbase Dexterra Group **Diamond Estate Wines ECN Capital Element Fleet Mgmt Industrial Alliance Grp Intertape Polymer** Mastercard Morguard Martinerea **NBI Cash Performer** Porsche Auto. Paypal Holding Quarterhill Trisura Group Willamette Valley Vineyard Sportradar AG

NATIONAL BANK

WEALTH MANAGEMENT

Sell / Reduce

REDUCE

Alim. Couche-Tard CES Energy Cenovus PFD S3 Enbridge First Quantum Manulife PDS S19 Open Text Plaza Retail REIT Qualcomm UNUM Group

SELL

Checkpoint Software CVS Health National Bank PFD S32



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50 Top Holdings

Groupe Intertape Polymer	6.08%
CES Energy Solutions	4.81%
Advantage Energy	4.17%
Dexterra Group	3.76%
Trisura Group	3.62%
Alim. Couche-Tard	3.59%
ECN Capital	3.19%
First Quantum Min.	3.04%
AG Growth Intl	2.76%
NBI Cash Performer	2.55%
CI Financial	2.53%
Morguard	2.46%
Martinerea Intl	2.44%
Element Fleet Mgmt	2.32%
Equitable Group	2.29%
GQGP Act Intl	2.08%
Morguard REIT	2.06%
Quarterhill	1.89%
BIP Actions Intl	1.88%
Open Text	1.86%
Enbridge	1.84%
Amazon	1.82%
Citigroup	1.70%
IA Soc. Fin.	1.70%
Cenovus PFD S3	1.59%

Invesco	1.38%
BMO CON A/M MF	1.38%
Mastercard	1.28%
Berkshire Hathaway-A	1.26%
Willamette Valley Vineyard	1.26%
Banque National du CDN	1.22%
INV INTL SOC	1.22%
Enbridge PFD S11	1.21%
Liberty Media- Braves	1.15%
Apple	1.11%
Qualcomm	1.10%
JP Morgan Chase	1.09%
Madison Square Garden- Sports	1.07%
Sportradar Group AG	1.06%
Unum Group	1.00%
INV EMG Mkt	0.98%
Porsche Auto.	0.95%
Alphabet inc. – C	0.89%
Pender ALT ARB	0.81%
Sun Life PFD S11	0.79%
Plaza Retail REIT	0.73%
Paypal Holding	0.69%
Penn National Gaming	0.68%
MCK GC TCEM	0.63%
Coinbase	0.61%





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Investment Philosophy

Our Investment Philosophy can be summed up in five (5) important points:

- 1) Reasonable Price Growth Investment (CAPR) seeks to identify companies with solid growth profiles that are trading at reasonable prices
- 2) We are looking for well-managed companies with solid financial positions and sustainable competitive advantages in the sectors in which they operate.
- 3) We invest in companies and not in stocks
- 4) We invest in companies whose business model we understand
- 5) Dividends are an extremely important aspect in the selection process

Who is this investment for?

Investors who:

- Plan to hold their investment with us for the medium to long term
- Wishes to gain exposure to equity securities (stocks), Canadian, American, international and access to Canadian preferred stocks
- Can accommodate general volatility associated with equity investments

The fund is not a suitable investment if you have a short-term investment horizon

Our investment philosophy is not suitable for all types of investors. Please communicate with us to determine whether the strategy suits your investor profile as well as to obtain complete information, including the main risk factors regarding the strategy.

Contact-us

Sorel-Tracy
26, Pl. Charles-de-Montmagny,
Bureau 100
Sorel-Tracy, QC, J3P 7E3
Tel: 450 743-0775
fbngp.ca

Ottawa 50 O'Connor St. Suite 1602 Ottawa, ON, K1P 6L2 Tel: 1 800 267-6586 fbngp.ca

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