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# March 5<sup>th</sup>, 2021

# THE WEEK IN NUMBERS

(March 1<sup>st</sup> – March 5<sup>th</sup>)

#### **Research Services**

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|                            | Last price | Change week | Week   | YTD   | 1 Year | P/E  |
|----------------------------|------------|-------------|--------|-------|--------|------|
| Dow Jones Industrial       | 31,496.30  | 563.93      | 1.82%  | 2.91% | 16.26% | 23.5 |
| S&P 500                    | 3,841.94   | 30.79       | 0.81%  | 2.29% | 22.74% | 28.6 |
| Nasdaq Composite           | 12,920.15  | -272.20     | -2.06% | 0.25% | 43.27% | 33.6 |
| S&P/TSX Composite          | 18,380.96  | 320.70      | 1.78%  | 5.44% | 9.54%  | 19.2 |
| Dow Jones Euro Stoxx 50    | 3,669.54   | 33.10       | 0.91%  | 3.29% | 7.28%  | 22.9 |
| FTSE 100 (UK)              | 6,630.52   | 147.09      | 2.27%  | 2.63% | -2.72% | N/A  |
| DAX (Germany)              | 13,920.69  | 134.40      | 0.97%  | 1.47% | 14.78% | 22.3 |
| Nikkei 225 (Japan)         | 28,864.32  | -101.69     | -0.35% | 5.17% | 36.80% | 24.3 |
| Hang Seng (Hong Kong)      | 29,098.29  | 118.08      | 0.41%  | 6.86% | 10.97% | 15.9 |
| Shanghai Composite (China) | 3,501.99   | -7.09       | -0.20% | 0.83% | 16.28% | 14.5 |
| MSCI World                 | 2,729.25   | 2.34        | 0.09%  | 1.46% | 21.67% | 25.1 |
| MSCI EAFE                  | 2,156.77   | -12.10      | -0.56% | 0.43% | 15.99% | 20.1 |

| S&P TSX SECTORS                | Last price | Change Week | % Change<br>Week | % Change<br>YTD | %Change<br>1 Year | Trailing<br>P/E |
|--------------------------------|------------|-------------|------------------|-----------------|-------------------|-----------------|
| S&P TSX Consumer Discretionary | 252.82     | 6.11        | 2.48%            | 8.44%           | 38.06%            | 32.0            |
| S&P TSX Consumer Staples       | 624.92     | 24.63       | 4.10%            | -1.24%          | -1.93%            | 16.9            |
| S&P TSX Energy                 | 121.79     | 11.41       | 10.34%           | 33.82%          | 8.73%             | N/A             |
| S&P TSX Financials             | 335.78     | 11.47       | 3.54%            | 9.64%           | 9.69%             | 13.0            |
| S&P TSX Health Care            | 81.21      | -3.72       | -4.38%           | 35.01%          | 27.53%            | N/A             |
| S&P TSX Industrials            | 340.91     | 5.08        | 1.51%            | 3.67%           | 17.53%            | 33.4            |
| S&P TSX Info Tech.             | 180.22     | -9.22       | -4.87%           | -1.17%          | 41.75%            | 59.8            |
| S&P TSX Materials              | 299.35     | 3.97        | 1.34%            | -6.63%          | 16.48%            | 19.6            |
| S&P TSX Real Estate            | 320.57     | 4.83        | 1.53%            | 7.41%           | -13.54%           | 16.1            |
| S&P TSX Communication Services | 170.97     | 8.53        | 5.25%            | 4.42%           | -5.38%            | 21.9            |
| S&P TSX Utilities              | 306.62     | -2.52       | -0.82%           | -4.03%          | -4.97%            | 17.6            |

| COMMODITIES                    | Last price | Change Week | % Change<br>Week | % Change<br>YTD | %Change<br>1 Year | NBF<br>2021E |
|--------------------------------|------------|-------------|------------------|-----------------|-------------------|--------------|
| Oil-WTI futures (US\$/Barrels) | \$66.27    | 4.77        | 7.76%            | 36.58%          | 41.66%            | \$59.25      |
| Natural gas futures (US\$/mcf) | \$2.70     | -0.07       | -2.49%           | 6.42%           | 47.89%            | \$3.00       |
| Gold Spot (US\$/OZ)            | \$1,696.50 | -31.60      | -1.83%           | -10.39%         | 3.38%             | \$1,935      |
| Copper futures (US\$/Pound)    | \$4.09     | -0.01       | -0.15%           | 16.35%          | 57.67%            | \$3.55       |

| CURRENCIES | Last price | Curr. Net<br>Change | % Change<br>Week | % Change<br>YTD | %Change<br>1 Year | NBF<br>Q4/21e |
|------------|------------|---------------------|------------------|-----------------|-------------------|---------------|
| Cdn\$/US\$ | 0.7901     | 0.0054              | 0.69%            | 0.64%           | 5.78%             | 0.83          |
| Euro/US\$  | 1.1913     | -0.0161             | -1.33%           | -2.46%          | 7.00%             | 1.23          |
| Pound/US\$ | 1.3842     | -0.0090             | -0.65%           | 1.24%           | 7.55%             | 1.39          |
| US\$/Yen   | 108.36     | 1.78                | 1.67%            | 4.96%           | 0.78%             | 106           |

Source: Refinitiv and NBF Research

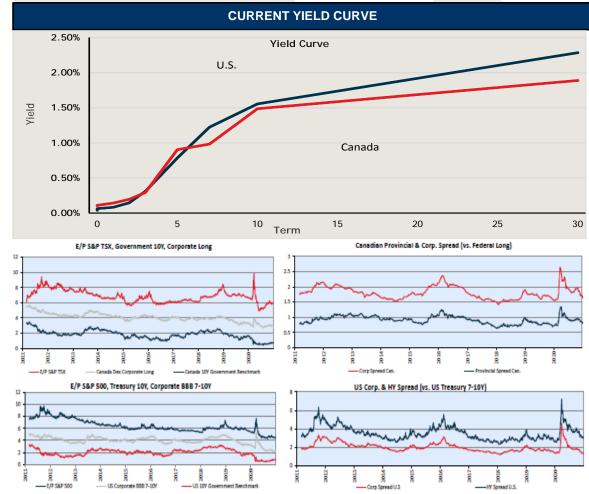
Please see last page for NBF Disclosures

# FIXED INCOME NUMBERS

# THE WEEK IN NUMBERS (March 1<sup>st</sup> – March 5<sup>th</sup>)

| Canadian Key Rate  | Last    | Change 1<br>month bps |                    | Last  | Change 1<br>month bps |
|--------------------|---------|-----------------------|--------------------|-------|-----------------------|
| CDA o/n            | 0.25%   | 0.0                   | CDA 5 year         | 0.91% | -4.9                  |
| CDA Prime          | 2.45%   | 0.0                   | CDA 10 year        | 1.49% | -9.9                  |
| CDA 3 month T-Bill | 0.11%   | -0.6                  | CDA 20 year        | 1.68% | -12.8                 |
| CDA 6 month T-Bill | 0.14%   | -0.9                  | CDA 30 year        | 1.89% | -15.8                 |
| CDA 1 Year         | 0.20%   | -1.0                  | 5YR Sovereign CDS  | 37.9  | 0.0                   |
| CDA 2 year         | 0.29%   | -2.0                  | 10YR Sovereign CDS | 39.92 | 0.0                   |
| US Key Rate        | Last    | CHSnge 1<br>month bps |                    | Last  | CHSnge 1<br>month bps |
| US FED Funds       | 0-0.25% | 0.0                   | US 5 year          | 0.79% | -4.6                  |
| US Prime           | 3.25%   | 0.0                   | US 10 year         | 1.56% | -11.6                 |
| US 3 month T-Bill  | 0.04%   | -0.3                  | US 30 year         | 2.29% | -19.6                 |
| US 6 month T-Bill  | 0.06%   | -0.5                  | 5YR Sovereign CDS  | 9.95  | 10.0                  |
| US 1 Year          | 0.08%   | -0.7                  | 10YR Sovereign CDS | 17.43 | 17.4                  |
| US 2 year          | 0.14%   | -1.1                  |                    |       |                       |
|                    |         |                       |                    |       | Change                |

| CANADIAN BOND - TOTAL RETURN | Change Week | Y-T-D  |
|------------------------------|-------------|--------|
| FTSE Universe Bond Index     | 0.01%       | -4.54% |
| FTSE Short Term Bond Index   | 0.12%       | -0.66% |
| FTSE Mid Term Bond Index     | -0.14%      | -4.25% |
| FTSE Long Term Bond Index    | 0.01%       | -9.36% |



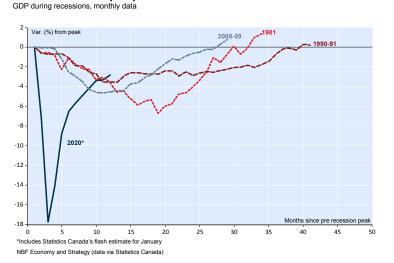
Source: Refinitiv & NBF

NBF Economy & Strategy Group

# WEEKLY ECONOMIC WATCH

**CANADA** - Statistics Canada put out its first estimate of Q4 GDP. The economy reportedly bounced back 9.6% annualized, far above the consensus estimate of 7.5%. This comes on the heels of the strongest print on record in Q3 (40.6%). Nominal GDP rebounded 14.3% annualized in Q4 after surging 54.6% in Q3, which is good news for public finances and corporate profits. However, domestic demand in Q4 was rather tepid compared with the headline growth figure, as household consumption shrank slightly (-0.4% q/q annualized), while residential investment (+18.4%) and non-residential investment (+4.2%) continued to grow after strong showings in Q3. Government spending, too, rose in the quarter (+6.2% q/q annualized). Trade, on the other hand, was a negative contributor to GDP, as imports (+10.8%) increased at a faster pace than exports did (5.0%). Disposable income sank 3.8% annualized in the quarter after falling 15.7% in Q3 and the savings rate stayed in the double digits though it edged down from 13.7% to 12.7%. Industry data showed output swelling 0.1% non-annualized in December. Of the 20 broad industries surveyed, 12 registered gains. The industries that pulled back included retail/wholesale trade, manufacturing and accommodation/food services. Statistics Canada also released an advance estimate showing that GDP grew 0.5% m/m in January.

We now have the full picture for economic growth in 2020. GDP registered a record decline of 5.4%, surpassing by a wide margin the previous record of 3.2% registered in 1982. More importantly, we have a much better idea of the pace of the current recovery as at Q4 2020, and the numbers are impressive. The performance in Q4 was not only way above consensus, it was also double the forecast published by the Bank of Canada in early January. It is worth noting that most of the increase in economic activity in Q4 stemmed from inventories recording a small accumulation following large drawdowns, which were a drag on growth in the previous guarters. That said, domestic demand managed to register some growth despite service consumption continuing to be adversely impacted by social distancing measures and investment in non-residential buildings being depressed by weak demand for office buildings and shopping malls. On a monthly basis, the economic rebound likely extended into January. This is impressive given that non-essential stores were closed for a large part of the month in Ontario and Quebec. Though the next few months could be choppy with the pandemic not expected to be under control in the short term, there are reasons to be optimistic for a sharp recovery in H2. For one thing, the federal government just reiterated its willingness to support households by extending generous benefits to workers negatively impacted by sanitary measures. For another, despite the continued drop in household disposable income in Q4, it was still up an impressive 7.7% from the same guarter a year earlier. Also, the savings accumulated over the past year should provide plenty of support for consumption in the months ahead. Finally, the rise in commodity prices early in 2021 bodes well for further improvement in the terms of trade.



Canada: Historical perspective on GDP in recessions

# The merchandise trade deficit became a surplus in January, coming in at C1.4 billion from -C1.98 billion in the prior month. This was much better than consensus expectations for a deficit of C1.4 billion. Nominal exports surged 8.1% m/m while nominal imports rose a more tepid 0.9%.



Canada: The merchandise trade deficit became a surplus in January



On the exports side, there were gains in all of the 11 categories surveyed, including aircraft/other (+72.3%), consumer goods (+11.6%), energy products (+5.9%) and forestry products/building materials (+10.7%) among others. Turning to imports, a sizeable decline in the aircraft/other transportation category (-26.1%) combined with lower motor vehicles/parts imports (-2.3%) and consumer goods (-0.7%) were almost enough to erase gains in the energy products (+20.5%) and metal ores/non-metallic minerals (+8.2%) segments. Canada's energy surplus widened from C\$5.8 billion to C\$5.9 billion. The non-energy deficit, for its part, shrank from C\$7.8 billion to C\$4.5 billion. The trade surplus with the U.S. rose from C\$2.5 billion to C\$6.2 billion. In real terms, exports jumped 6.1%, while imports edged up 0.5%.

The recovery in international goods trade was extended into January. The details of the report were good with the largest trade surplus since July 2014 and a significant improvement in two-way trade. Indeed, the latter is now for the first time above its pre-pandemic level (2.8% above). Truth be told, the improvement was helped by a massive increase in exports in the month of January (+8.1%, strongest gain since 1995 if you exclude the 2020 rebound). Exports are now 6.2% above their February 2020 level while imports are slightly (-0.6%) underneath. Exports were propelled by an atypical increase in aircraft exports, but consumer goods also posted the highest increase in 5 years (+11.6%). Forestry continued to do well, consistent with strong growth in housing construction in the US. Speaking of the US, exports to our main trading partner surged 11.3% in January to the highest level in 16 months and above pre-pandemic levels. The trade surplus with the US now sits at C\$6.2 billion, the largest since September 2008. The currency has definitely had an impact in this aspect with a fourth consecutive monthly increase. Moreover, the sizeable difference between real and nominal exports is largely stemming from higher prices. Terms of trade also improved in the month and now sit at their highest level since April 2019. All told, while the January surplus was certainly unexpected, a normalization in trade flows as the pandemic situation improves should usher in a return to normal. That said, further surpluses are in the cards, especially on the back of stronger commodity prices and an appreciating currency.

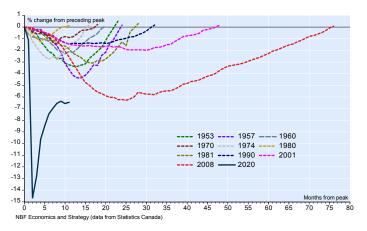
The **Markit Manufacturing PMI** rose from 54.4 in January to 54.8 in February. Though the report indicated that foreign demand for Canadian manufactured goods grew only marginally at the start of the year owing in part to pandemic restrictions, new orders nonetheless increased for an eighth consecutive month. Delivery times lengthened further in February as transportation bottlenecks and stock shortages contributed to a further deterioration of vendor performance. Input price inflation picked up in the month. However, firms reported passing these cost pressures onto customers.

**UNITED STATES - Nonfarm payrolls** rose 379K in February, more than the +200K print expected by consensus. The positive surprise was compounded by a 38K revision to the prior months' results. The private sector added 465K jobs in February. Employment in the goods sector fell 48K as declines for construction (-61K) and mining/logging (-8K) was only partially offset by a gain in manufacturing (+21K). Services-producing industries in the private sector, meanwhile, expanded payrolls by 513K on gains for leisure/hospitality (+355K), professional/business services (+63K), health/social assistance (+46K) and retail (+41K). Employment in the public sector dropped 86K as state/local administrations shed 83K jobs. Average hourly earnings sprang 5.3% y/y, unchanged from the prior month. Released at the same time, the household survey (similar in methodology to Canada's LFS) reported a 208K job gain in February. The participation rate remained unchanged at 61.4% and the unemployment rate edged down one tick to 6.2%. Full-time employment fell 122K, while part time positions expanded 482K.

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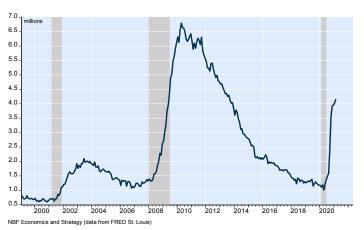
Non-farm payrolls came in stronger than expected in February. As COVID-19 caseloads eased in the country, the sectors most affected by social distancing recovered strongly. Indeed, the leisure/hospitality, education/social assistance and retail segments showed strong gains. Since the measures put forward to stem the spread of the virus tend to affect part-time employment disproportionately, the improvement in the health situation in February had the opposite effect. Part time positions surged, while full-time employment took a step back. The unemployment rate continued to trend down but the steady decline recorded in the past few months should be interpreted with caution. As Fed Chairman Jerome Powell said in a speech last month: "Published unemployment rates during COVID have dramatically understated the deterioration in the labour market". Some of that is due to misclassifications but, for the most part, it has been caused by a sizeable drop in the participation rate. If participation levels had been the same in February as in the pre-crisis period, the unemployment rate would have been closer to 9.0%. There is, therefore, still a long way to go for the labour market. Despite February's gain, non-farm payrolls remained 6.2% (or 9.5 million) below their pre-crisis level, a shortfall similar to the 6.3% recorded at the worst point of the recession of 2008-09. Of the jobs still to be regained, around 8.5 million are in the services sector, which should progressively recover as the positive effects of mass vaccination begin to be felt.





Long term unemployment is another concern at the moment. The number of Americans who have been seeking work for 27 weeks or more continued to increase in February, to a seven-year high of 4.1 million. Since the consequences of unemployment increase with duration, the swelling of the ranks of the long-term unemployed is an indicator that will bear close watching in coming months. Hopefully, the vaccination campaign currently taking place in the United States will allow for a more lasting recovery in employment. In the meantime more federal aid is now on the way to support jobseekers. Indeed, just a few weeks after the passage of a stimulus package worth \$900 billion by the Trump administration, Congress looks set to approve an even bigger aid plan. The \$1.9 trillion proposition (9% of GDP) includes a new round of cheques to household and an extension of the UI benefit enhancement until September. This should help the still-elevated number of job-seekers to bridge the gap to the post-crisis world.

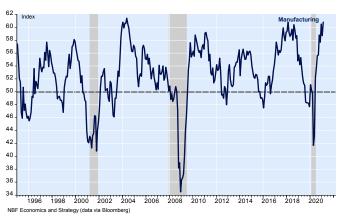




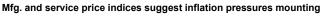
NBF Economy & Strategy Group Since December, the **Economic Surprise Index** has been on a mild upswing, as economic data have been coming in better than expected. The ISM Manufacturing PMI did not buck the trend in February, rising 2.1 percentage points to 60.8. The last time it stood at such a height was in February 2018. The Manufacturing PMI has been this strong or stronger only four times since 1995, with a peak in May 2004 of 61.4.

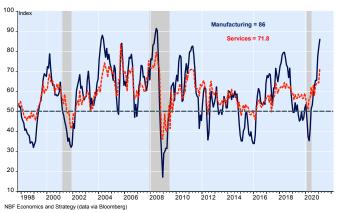
The **New Orders Index r**ose 3.7 percentage points to 64.8, extending its streak of printing above 60 to eight months. The Production Index climbed 2.5 percentage points to 63.2, which is marginally above its six-month moving average of 62.6. Employment Index rose from 52.6 in January to 54.4, its strongest reading since March 2019. With all 18 industry groups surveyed reporting higher costs in February, the Prices Index hit 86, its highest level since the summer of 2008. Already slow supplier deliveries worsened in the month owing to weather conditions in Texas and storms that hit other parts of the country mid-month. This came on top of the onerous COVID-related supply chain constraints. The Supplier Deliveries Index rose 3.8 points to 72. On the whole, the situation suggested further price-pressure build-up down the road.

ISM Manufacturing this strong only four times since 1995 ISM Manufacturing PMI printed at 60.8 in January



Unlike the **Manufacturing PMI**, the Service Index came in below expectations in February, falling 3.4 points to 55.3, which was 1.7 points below its six-month average of 57. New orders dropped sharply to 51.9 from 61.8 in January. Business activity declined 4.4 points to 55.5, the lowest reading for this sub-index since May. The Employment Index printed at 52.7, down 2.5 percentage points from the January reading of 55.2. Despite the softer headline number, the Service Index was nonetheless still comfortably in expansion territory. Only three of 18 industries reported decreased activity against 14 that reported increased activity. Again, the Prices Index drew attention as it sprang 7.6 percentage points to 71.8, its highest mark since September 2008.





Together, the **Manufacturing and Service Price indices** are suggesting inflation pressures are building up. This said, these constitute a diffusion index and do not say much about magnitude. Mounting pressures? Yes. Runaway inflation? No, according to the latest Beige Book based on information collected on or before February 22nd. It indicated that, on balance, "non-labor input costs rose moderately over the reporting period [...] Pricing power reports were mixed, with some retailers and manufacturers affected by input cost increases reporting the ability to pass prices through, while many others were unable to raise prices.

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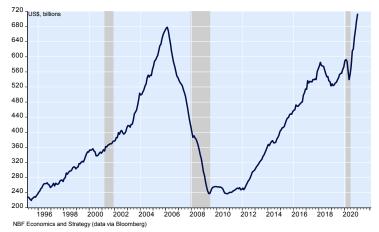
**The U.S. Census Bureau factory orders r**eport showed total orders rose 2.6% to US\$509.4 billion in January after increasing 1.6% in December. Ex-transportation, orders rose 1.7%. Unfilled orders at factories edged up 0.1% after slipping 0.2% the month before. Orders for non-defence capital goods excluding aircraft, which are considered as a measure of planned business spending on equipment, were revised down to an increase of 0.4% instead of 0.5% as previously reported. Shipments of core capital goods, which are used to calculate business equipment spending in the GDP report, were revised down as well, from 2.1% m/m to 1.8%.

**Initial jobless claims** increased 9K to 745K in the week ending February 27. However, the number may have been affected by winter storms that delayed filing earlier in the month. As usual, the President's Day holiday may have added some noise to the recent weeks' figures as well. This said, the four-week moving average fell 16.8K to 790.8K, its lowest level since the week ending December 4, 2020 (778.3K). The advance number for seasonally adjusted insured unemployment (i.e., continued claims) fell 124K to 4,295K in the week ending February 20. At their peak in early May last year, continued claims reached 24.9 million. Data on claims for benefits under all programs, including those introduced since the start of the health crisis (i.e., Pandemic Unemployment Assistance and Pandemic Emergency Unemployment Compensation), are available only after a longer lag. In the week ending February 13, continued claims for UI benefits across all programs fell 1 million to 18.03 million.

| Unemployment insurance data on regular state programs (S.A.) |            |            |            |           |            |  |
|--|------------|------------|------------|-----------|------------|--|
| Week ending  | Feb. 27    | Feb. 20    | Change     | Feb. 13   | Prior year |  |
| Initial claims   | 745,000    | 736,000    | 9,000      | 834,000   | 217,000    |  |
| Initial claims (NSA)   | 748,078    | 716,559    | 31,519     | 835,045   | 216,982    |  |
| 4-wk moving average  | 790,750    | 807,500    | -16,750    | 826,500   | 214,000    |  |
| Week ending  | Feb. 20    | Feb. 13    | Change     | Feb. 6    | Prior year |  |
| Insured unemployment   | 4,295,000  | 4,419,000  | -124,000   | 4,520,000 | 1,720,000  |  |
| 4-wk moving average  | 4,448,000  | 4,547,000  | -99,000    | 4,638,500 | 1,705,000  |  |
| Persons claiming UI benefits under all programs (unadjusted) |            |            |            |           |            |  |
| Week ending  | Feb. 13    | Feb. 6     | Change     |           | Prior year |  |
| Regular state  | 4,794,140  | 4,934,269  | -140,129   |           | 2,057,800  |  |
| Federal employees  | 19,431     | 18,824     | 607        |           | 10,703     |  |
| Newly discharged veterans                                    | 8,686      | 9,069      | -383       |           | 5,507      |  |
| Pandemic u. assistance                                       | 7,328,311  | 7,520,114  | -191,803   |           | NA         |  |
| Pandemic emergency UC  | 4,466,916  | 5,067,523  | -600,607   |           | NA         |  |
| Extended benefits  | 1,305,204  | 1,388,029  | -82,825    |           | -          |  |
| State additional benefits                                    | 1,649      | 1,885      | -236       |           | 5,396      |  |
| STC/Workshare  | 102,200    | 105,587    | -3,387     |           | 13,077     |  |
| Total  | 18,026,537 | 19,045,300 | -1,018,763 |           | 2,092,483  |  |

NBF Economics and Strategy (data via blog.dol.gov)

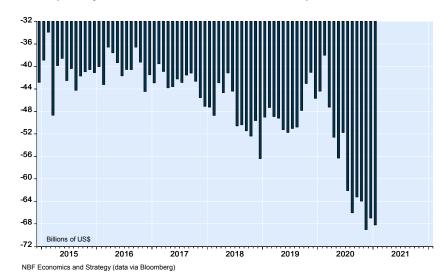
United States: Residential spending up 2.5% m/m to US\$713.0 billion Private residential spending, seasonally adjusted annual rate



In January, the goods and services trade deficit was US\$68.2 billion, US\$ 1.2 billion or 1.9% wider than the US\$67.0 billion deficit recorded in the previous month. Export rose US\$1.8 billion to US\$191.9 billion and imports increased US\$3.1 billion to US\$260.2 billion. According to the U.S. Department of Commerce, the January increase in the goods and services deficit reflected an increase in the goods deficit of US\$1.3 billion to US\$85.4 billion and an increase in the services surplus of US\$0.1 billion to US\$17.2 billion. The goods trade deficit with China decreased 3.4% m/m in January to US\$27.2 billion. In the fourth quarter of 2020, the goods and services trade deficit with China increased US\$4.2 billion to US\$80.0 billion, a 17.5% widening when compared to the 2019 fourth quarter.

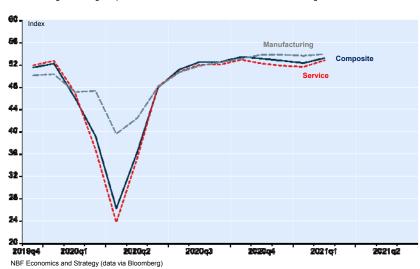
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United States: Goods and services deficit US\$68.2 billion in January Year-over-year, the goods and services deficit increased 53.7% from January 2020



**WORLD** - In the Eurozone, the seasonally adjusted volume of retail trade fell 5.9% m/m in January. Among the different categories, trade volume rose 1.1% for foods, drinks and tobacco but dropped 12.0% for non-food products and 1.1% for automotive fuels. According to Eurostat, compared with January 2020, the calendar adjusted volume of retail trade decreased 6.4%. Also in January, the seasonally adjusted unemployment rate in the Eurozone was stable at 8.1% for a third month in a row. According to the flash estimate, annual inflation was expected to print at 0.9% in February, unchanged from January. Excluding energy, food, alcohol and tobacco, core inflation was estimated at 1.1%, compared with 1.4% the previous month and 0.2% in December.

According to J.P. Morgan and IHS Markit in association with ISM and IFPSM, the Global Composite Index rose 0.9 point to 53.2 in February from 52.3 the previous month. The Global Services Business Activity Index climbed to a four-month high of 52.8 in February, up from 51.6 in January. However, employment in the sector dipped to 49.9 from 50.0 the previous month. Contributing to the slightly improved tone overall was the manufacturing sector. There were noticeable improvements in manufacturing activity, especially in Germany, the Netherlands, the United States and Brazil. They contributed to the Manufacturing PMI gaining three tenths to 53.9. However, manufacturing activity growth in both China and Japan was below the global average, according to the report.



World: Global Composite Index rose 0.9 point to 53.2 in February Manufacturing Index edged up to 53.9 and Service Index climbed to four-month high of 52.8

# IN THE NEWS

| <ul> <li>U.S. and Canadian News</li> <li>U.S. and Canadian News</li> <li>U.S. and Canadian News</li> <li>U.S. manufacturing activity action at three-year high<br/>The Institute for Supply Management (SM) said its index<br/>of national factory activity rebounded to a reading of 06.0<br/>last month from 58.7 in January, Wither Sector at three index<br/>unchanged at 58.7.</li> <li>U.S. state Democrate does minimum wage plan for<br/>staturdary. The action no moves to the Senate, where<br/>Democrate does drop minimum wage plan for<br/>staturdary. The action no moves to the Senate, where<br/>Democrate does in February.</li> <li>U.S. state Democrate does minimum wage plan for<br/>staturdary. The action no moves to the Senate, where<br/>Democrate does not expect much if any Republican help<br/>even though polis indicate a majority of Americana-<br/>around 70% - favor the measure.</li> <li>Canadia factory activity accelerates on risin<br/>waccine optimism<br/>The HIS Markit Canada Manufacturing Purchasing<br/>Managers' index (PMI) rose to a seasonally adjusted 54.8 in February.</li> <li>Canadia's acconomy posts 9.5% annualized craw this<br/>residential properties in Military training business for<br/>USS 1055 Billion<br/>Tedia's economy grew at annualized rate of 9.6% in<br/>the for fugater, fulforing record fuctuations in the<br/>provious two quarter, while December's real GDP degat<br/>op 0.5% in January, Statistics Canada asid in a preliming<br/>stimetic<br/>straight month the index was above the 50 threshold the<br/>marks expending the company's military training<br/>business for USS 10.5 billion<br/>Tedia's economy grew at annualized rate of 9.6% in<br/>the for the quarter, fulforing record fulcuations in the<br/>provious two quarters, while December's real GDP degat<br/>op 0.5% in January, Statistics Canada asid in a preliming<br/>stimula<br/>states the base recorded the year before and a 56 per com<br/>storing a theory activity a cocelerate to further. The<br/>provide payrolis would increase theorem and a 56 per com<br/>storing theory and theory activity and theory activity and theory acting<br/>statusting theory activ</li></ul> | <ul> <li>Monday March 1<sup>st</sup>, 2021</li> <li><u>U.S. manufacturing sector at three-year high</u><br/>The Institute for Supply Management (ISM) said its index<br/>of national factory activity rebounded to a reading of 60.8<br/>last month from 58.7 in January. That was the highest<br/>level since February 2018. Economists had forecast the<br/>index edging up to 58.9 in February.</li> </ul>   | costs<br>The Institute for Supply Management (ISM) said its non-<br>manufacturing activity index fell to a reading of 55.3 last<br>month from 58.7 in January, which was the highest since<br>February 2019. Economists had forecast the index<br>unchanged at 58.7.   |
|--|---|--|
| billion in January. Analysts had predicted a deficit of \$1.40<br>billion after the revised \$1.98 billion deficit in December.<br>Exports jumped 8.1% in January.   | <ul> <li>\$1.9 trillion COVID-19 relief bill         The House of Representatives narrowly approved the bill         to fight the pandemic and boost the economy early         Saturday. The action now moves to the Senate, where         Democrats do not expect much if any Republican help,         even though polls indicate a majority of Americans -         around 70% - favor the measure.     </li> <li>Canadian factory activity accelerates on rising         vaccine optimism         The IHS Markit Canada Manufacturing Purchasing         Managers' index (PMI) rose to a seasonally adjusted 54.8         in February from 54.4 in January. It was the eighth         straight month the index was above the 50 threshold that         marks expansion in the sector.</li> <li>CAE to buy L3Harris military training business for         US\$1.05B         CAE to buy L3Harris military training business for         US\$1.05B         CAE Inc. announced a deal with U.S. company L3Harris         Technologies to buy the company's military training         business for US\$1.05 billion         Tuesday March 2<sup>nd</sup>, 2021         Canada's economy posts 9.6% annualized growth in         Q4         Canada's economy grew at annualized rate of 9.6% in         the fourth quarter, following record fluctuations in the         previous two quarters, while December's real GDP edged         up 0.1%. Canada's economy is expected to grow by         0.5% in January, Statistics Canada said in a preliminary         estimate.</li> <li>Vancouver home sales up 73% year-over-year         he Real Estate Board says February sales in the B.C.         region totalled 3,727, a 73.3 per cent increase from the         2,150 sales recorded the year before and a 56 per cent         spike from the 2,389 homes sold the month before. The         MLS home price index composite benchmark for all         residential properties in Metro Vancouver reached just         over \$1 million in February, a 6.8 per cent increase.         Wednesday March 3<sup>rd</sup>, 2021</li></ul> | <ul> <li>A total of 10,970 homes were sold across the Greater Toronto Area (GTA) in February, representing a 52.5 per cent surge compared to a year earlier and setting a new record for the month. Supply came under the pressure during the month, with active listings slipping by one per cent. That one-two punch of surging sales and eroding inventory propelled the average selling price 14.9 per cent higher year-over-year to \$1,045,488 in February.</li> <li><b>Thursday March 4<sup>th</sup>, 2021</b></li> <li><b>U.S. weekly jobless claims rise moderately</b> <ul> <li>Initial claims for state unemployment benefits increased 9,000 to a seasonally adjusted 745,000 for the week ended Feb. 27. Economists had forecast 750,000 applications in the latest week. Unadjusted claims rose 31,519 to 748,078 last week. Filings increased significantly in Texas, as well as in Ohio, which has been plagued by fraudulent applications. There was also a large rise in claims in New York.</li> <li><b>U.S. factory orders surge, but business spending on equipment slowing</b></li></ul></li></ul> |

# IN THE NEWS

| International News  | <ul> <li>Sunak gives UK econo<br/>crisis, tax rises ahead<br/>Sunak said in an annu<br/>would return to its pr</li> </ul> |
|---|---|
| landay Marah 1st 2021   | months earlier than pre   |
| londay March 1 <sup>st</sup> , 2021<br>Euro zone factories buzzing in February as demand                        | fastest coronavirus va  |
| Soars   | economic damage equi  |
| IHS Markit's final Manufacturing Purchasing Managers'   | persist, and 65 billion p   |
| Index (PMI) jumped to a three-year high of 57.9 in  | in the short term.  |
| February from January's 54.8, ahead of the initial 57.7   | - Euro zone in doub   |
| "flash" estimate and one of the highest readings in the   | abounded in February  |
| survey's 20-year history.   | IHS Markit's final  |
| China's factory activity expands at a slower pace in  | Managers' Index (PMI)   |
| February - official PMI   | above a flash reading o   |
| The official manufacturing Purchasing Manager's Index   | separating growth from  |
| (PMI) fell to 50.6 from 51.3 in January. Analysts had   | - Australian economy s  |
| expected it to decline to 51.1.   | turns 'V-shaped'  |
| Japan government officials debate fresh cash  | The economy accelera  |
| payouts to help the poor cope with pandemic   | December, higher than   |
| The final au Jibun Bank Japan Manufacturing   | an upwardly revised 3.4<br>the best ever back-to-ba   |
| Purchasing Managers' Index (PMI) jumped to a  | still shrank 1.1%.  |
| seasonally adjusted 51.4 in February from the prior   | Thursday March 4 <sup>th</sup> , 20   |
| month's 49.8 reading. The rise in the headline figure,  | - EU regulators approv  |
| which compared to a preliminary 50.6 reading, marked the fastest expansion since December 2018.                 | help virus-hit compani  |
| Australia home prices, job ads surge as recovery  | EU competition enforce  |
| blitzes expectations  | euro (US\$24 billion)   |
| New mortgage loans climbed 10.5% to a record high in  | companies via quasi-eq  |
| January with the value of loans commitments to owner-   | - Korea's Inflation Picks   |
| occupiers 52.3% higher than the previous January.   | Inflation reached 1.1% f  |
| uesday March 2 <sup>nd</sup> , 2021   | 0.6% in January, the hi   |
| China shares reverse gains after regulator warns of   | had expected a readin   |
| inflow risks  | Bank of Korea said th   |
| The China Banking and Insurance Regulatory  | from the previous th  |
| Commission warned of the risk of bubbles bursting in  | estimate.   |
| foreign markets, and said the country was studying  | - <u>Oil jumps after C</u>  |
| measures to manage capital inflows to prevent domestic  | <u>unchanged output</u><br>Oil surged to the high   |
| market turbulence.  | OPEC+ alliance surpris  |
| South Korea February exports extend growth on   | output unchanged, sigr  |
| strong chip, auto demand  | months ahead.   |
| Exports jumped 9.5% from a year earlier to \$44.81 billion in February, slower than 11.4% growth in January but | Friday March 5 <sup>th</sup> , 2021   |
| matching the 9.5% increase forecast by economists.  | - Foreign demand drive  |
| German Unemployment Unexpectedly Rises as   | January   |
| Lockdown Persists   | Orders for industrial go  |
| The rise of 9,000 put the total number of unemployed  | seasonally adjusted terr  |
| people at 2.75 million and the rate at 6%. Economists   | of 0.7%. The increase   |
| had expected a drop of 10,000.  | decrease of 2.2% in De  |
| Japan's capex extends declines as firms tighten   | - China sets 'low bar' fo   |
| purse strings   | China set a modest a  |
| Capital spending fell 4.8% in October-December  | above 6%, and pledge  |
| compared with the same period a year earlier, posting a   | last year, as the world's   |
| third straight quarter of declines following a 10.6% drop   | careful course out of   |
| in July-September.  | COVID-19.   |
| /ednesday March 3 <sup>rd</sup> , 2021  |   |
| Germany to ease COVID-19 curbs, ramp up   |   |
| vaccinations  |   |
| German authorities are expected to announce a gradual   |   |
| easing of coronavirus curbs, seeking a balance between  |   |
| the needs of public health and the seconomy   |   |

omy a new boost to see out COVID

ual budget speech that the economy pre-pandemic size in mid-2022, six eviously forecast, helped by Europe's accination programme. But lasting vivalent to 3% of annual output would pounds of extra support was needed

ble-dip recession but optimism У

February Composite Purchasing I) rose to 48.8 from January's 47.8, of 48.1 but firmly below the 50 mark n contraction.

storms ahead as COVID recovery

rated 3.1% in the three months to forecasts for a 2.5% rise and follows .4% gain in the third quarter. Despite back quarters of growth, annual output

#### 021

#### ve \$24 billion French scheme to nies

ers on Thursday cleared a 20-billion-French scheme to help virus-hit quity loans and subordinated debt.

s Up Amid Higher Food, Oil Prices from a year earlier, accelerating from nighest since a year ago. Economists ng of 1%. In a separate report, the he economy grew 1.2% last quarter hree month, faster than its initial

# **OPEC+** surprises market with

hest in more than a year after the ised traders with its decision to keep naling a tighter crude market in the

# es up German industrial orders in

poods rose on the month by 1.4% in rms, compared with forecast for a rise e came after a downwardly revised ecember.

or GDP growth, pledges more jobs annual economic growth target, at ed to create more jobs in cities than s second-biggest economy planned a a year disrupted by the effects of

Click on title to view the full story.

the needs of public health and the economy.

# WEEKLY PERFORMERS – S&P/TSX

| S&P/TSX: LEADERS                  | LAST    | CHANGE  | %CHG   |
|-----------------------------------|---------|---------|--------|
| Spin Master Corp                  | \$40.60 | \$12.35 | 43.72% |
| Whitecap Resources Inc            | \$6.76  | \$1.07  | 18.80% |
| MEG Energy Corp                   | \$7.79  | \$1.22  | 18.57% |
| Vermilion Energy Inc              | \$9.39  | \$1.42  | 17.82% |
| Crescent Point Energy Corp        | \$5.50  | \$0.83  | 17.77% |
| Parex Resources Inc               | \$23.75 | \$3.41  | 16.76% |
| Laurentian Bank of Canada         | \$40.12 | \$5.26  | 15.09% |
| CAE Inc                           | \$38.70 | \$5.02  | 14.90% |
| Sleep Country Canada Holdings Inc | \$30.55 | \$3.62  | 13.44% |
| Canadian Natural Resources Ltd    | \$39.28 | \$4.57  | 13.17% |

| S&P/TSX: LAGGARDS          | LAST       | CHANGE    | %CHG    |
|----------------------------|------------|-----------|---------|
| Kinaxis Inc                | \$132.88   | -\$39.12  | -22.74% |
| Ballard Power Systems Inc  | \$28.33    | -\$7.27   | -20.42% |
| Lightspeed POS Inc         | \$73.97    | -\$13.17  | -15.11% |
| MAG Silver Corp            | \$21.16    | -\$3.26   | -13.35% |
| Shopify Inc                | \$1,431.80 | -\$216.93 | -13.16% |
| Aphria Inc                 | \$19.84    | -\$2.89   | -12.71% |
| Cargojet Inc               | \$166.82   | -\$24.25  | -12.69% |
| Silvercorp Metals Inc      | \$6.50     | -\$0.90   | -12.16% |
| Trillium Therapeutics Inc  | \$12.73    | -\$1.76   | -12.15% |
| First Majestic Silver Corp | \$20.27    | -\$2.67   | -11.64% |

Source: Refinitiv

# WEEKLY PERFORMERS – S&P500

| S&P500: LEADERS           | LAST    | CHANGE  | %CHG   |
|---------------------------|---------|---------|--------|
| Fox Corp                  | \$41.29 | \$7.98  | 23.96% |
| Diamondback Energy Inc    | \$85.27 | \$15.99 | 23.08% |
| Discovery Inc             | \$64.25 | \$11.22 | 21.16% |
| Devon Energy Corp         | \$25.61 | \$4.07  | 18.90% |
| APA Corp (US)             | \$23.25 | \$3.52  | 17.84% |
| Occidental Petroleum Corp | \$31.23 | \$4.62  | 17.36% |
| Marathon Oil Corp         | \$12.98 | \$1.88  | 16.94% |
| Westrock Co               | \$50.68 | \$7.09  | 16.27% |
| EOG Resources Inc         | \$74.58 | \$10.02 | 15.52% |
| ViacomCBS Inc             | \$74.24 | \$9.75  | 15.12% |

| S&P500: LAGGARDS             | LAST     | CHANGE   | %CHG    |
|------------------------------|----------|----------|---------|
| Amphenol Corp                | \$61.56  | -\$64.12 | -51.02% |
| Enphase Energy Inc           | \$143.55 | -\$32.51 | -18.47% |
| Tyler Technologies Inc       | \$401.06 | -\$62.36 | -13.46% |
| Twitter Inc                  | \$66.95  | -\$10.11 | -13.12% |
| Tesla Inc                    | \$597.95 | -\$77.55 | -11.48% |
| Teradyne Inc                 | \$113.90 | -\$14.71 | -11.44% |
| Monolithic Power Systems Inc | \$332.91 | -\$41.61 | -11.11% |
| Cadence Design Systems Inc   | \$126.69 | -\$14.40 | -10.21% |
| ANSYS Inc                    | \$308.03 | -\$32.96 | -9.67%  |
| Marketaxess Holdings Inc     | \$504.37 | -\$51.57 | -9.28%  |

Source: Refinitiv

# **NBF RATINGS & TARGET PRICE CHANGES**

|                                       |        |                |                 | Current    | Previous   |
|---------------------------------------|--------|----------------|-----------------|------------|------------|
| Company                               | Symbol | Current Rating | Previous Rating | Target     | Target     |
| ATCO Ltd.                             | ACO.X  | Sector Perform | Sector Perform  | C\$44.00   | C\$43.00   |
| AutoCanada Inc.                       | ACQ    | Sector Perform | Sector Perform  | C\$29.00   | C\$27.00   |
| Boardwalk REIT                        | BEI.un | Outperform     | Outperform      | C\$44.00   | C\$42.00   |
| Brookfield Renewable Partners L.P.    | BEP.un | Sector Perform | Restricted      | US\$42.00  | Restricted |
| CAE Inc.                              | CAE    | Sector Perform | Sector Perform  | C\$41.00   | C\$34.00   |
| Canadian Western Bank                 | CWB    | Sector Perform | Sector Perform  | C\$35.00   | C\$32.00   |
| Cargojet Inc.                         | CJT    | Outperform     | Outperform      | C\$231.00  | C\$254.00  |
| Chemtrade Logistics Income Fund       | CHE.un | Restricted     |                 | Restricted |            |
| Chorus Aviation Inc.                  | CHR    | Sector Perform | Sector Perform  | C\$4.75    | C\$4.00    |
| Cineplex Inc.                         | CGX    | Outperform     | Outperform      | C\$17.00   | C\$14.00   |
| ECN Capital Corporation               | ECN    | Outperform     | Outperform      | C\$10.50   | C\$9.00    |
| Element Fleet Management Corp         | EFN    | Outperform     | Outperform      | C\$19.00   | C\$18.00   |
| Extendicare Inc.                      | EXE    | Sector Perform | Sector Perform  | C\$7.00    | C\$6.50    |
| First National Financial Corporation  | FN     | Sector Perform | Sector Perform  | C\$50.00   | C\$46.00   |
| GDI Integrated Facility Services Inc. | GDI    | Outperform     | Outperform      | C\$59.00   | C\$52.00   |
| Gildan Activewear Inc.                | GIL    | Outperform     | Outperform      | C\$43.00   | C\$40.00   |
| Innergex Renewable Energy Inc.        | INE    | Outperform     | Outperform      | C\$28.00   | C\$32.00   |
| Intertape Polymer Group Inc           | ITP    | Outperform     | Sector Perform  | C\$30.00   | C\$27.00   |
| Kinaxis Inc.                          | KXS    | Outperform     | Outperform      | C\$225.00  | C\$250.00  |
| Laurentian Bank                       | LB     | Underperform   | Underperform    | C\$34.00   | C\$29.00   |
| Loblaw Companies Limited              | L      | Sector Perform | Sector Perform  | C\$75.00   | C\$76.00   |
| NFI Group Inc.                        | NFI    | Outperform     | Outperform      | C\$34.00   | C\$32.00   |
| NorthWest Healthcare Properties REIT  | NWH.un | Sector Perform | Restricted      | C\$13.50   | Restricted |
| Park Lawn Corporation                 | PLC    | Outperform     | Outperform      | C\$40.00   | C\$33.50   |
| PetroShale Inc.                       | PSH    | Not Rated      | Sector Perform  | Not Rated  | C\$0.40    |
| Premium Brands Holdings Corporation   | PBH    | Outperform     | Outperform      | C\$116.00  | C\$117.00  |
| Sleep Country Canada Holdings Inc.    | ZZZ    | Sector Perform | Sector Perform  | C\$33.00   | C\$30.00   |
| Spin Master Corp.                     | TOY    | Outperform     | Outperform      | C\$42.00   | C\$36.50   |
| Surge Energy Inc.                     | SGY    | Outperform     | Sector Perform  | C\$0.90    | C\$0.75    |
| Tamarack Valley Energy Ltd.           | TVE    | Restricted     |                 | Restricted |            |
| TransAlta Corp                        | ТА     | Sector Perform | Sector Perform  | C\$12.00   | C\$13.00   |
| TransAlta Renewables Inc.             | RNW    | Sector Perform | Sector Perform  | C\$20.00   | C\$21.00   |

# **STRATEGIC LIST - WEEKLY UPDATE**

(March 1<sup>st</sup> – March 5<sup>th</sup>)

#### **No Changes this Week**

**Comments:** 

### **Consumer Staples (Market Weight)**

#### Empire Company Ltd. (EMP.a)

**NBF:** Empire reports Q3/F21 results on March 10, 2021 at 6:30 a.m. EST. NBF forecasts consolidated Q3/F21 EPS of \$0.57 versus consensus at \$0.60; last year was \$0.46 (adj.). NBF expects Q3 results to benefit from: positive food sssg (benefits from COVID-19 impacts) and gross margin expansion, partly offset by elevated costs related to COVID-19. NBF projects food sssg (ex. fuel) of 10.1% vs. 0.8% last year and 8.7% last quarter. NBF projects Food Retailing (FR) EBITDA of \$472 mln vs. \$409 mln last year. EMP's latest update provided last quarter indicated that sssg ranged from 8% to 13% over the first 5 weeks of Q3. NBF highlights that EMP's recent food sales uplift associated with restrictive measures (on restaurants/others etc.) may be less significant vs. peers given its regional footprint (with less exposure in ON). NBF also highlights that the Canadian grocers will soon (calendar Q1) begin to lap benefits related to the COVID-19 pandemic; NBF anticipates upcoming difficult comparisons. Over recent months, investor interest has shifted away from staples and towards discretionary names; in NBF's view, the market has begun to look beyond the near-term negative economic impact of renewed restrictive measures and towards a post-pandemic environment. That said, NBF believes that Empire has significant growth potential over the medium-term, supported by Project Horizon. NBF maintained its Outperform rating and \$43.00 target price, which is based on 8.0x NBFe F22/F23 Food Retailing EBITDA, plus the value of Empire's investments (less a 10% discount).

#### Financials (Overweight)

#### **Element Fleet Management (EFN)**

NBF: Q4 2020 Results: EFN reported Adjusted EPS of \$0.23, ~10% above street at \$0.21 (NBF at \$0.19) Stronger than expected net revenue of \$247 million (street \$238 million, NBF \$231 million) drove the Q4 beat, partially offset by slightly higher operating expenses of \$115 million (street \$113 million, NBF \$112 million). Operating margin of 53.4% outperformed NBF 51.5% forecast and the street implied 52.5%. EFN reported FCF per share of \$0.25, 19% above NBF \$0.21 forecast. Annualized ROE of 12.2% and cash ROE of 13.5% also outperformed. Net financing and servicing revenues - viewed as higher quality given the more recurring nature - increased at an annualized rate of 7% in Q4 vs. Q3 (excluding \$8.8 million of one-time revenue from Armada recognized in Q3). Electrification is an opportunity, not a risk. Management provided favorable commentary with respect to electric vehicles, which should help alleviate a key overhang entering the guarter. In short, management holds a "sooner the better" view and believes electrification of fleets will be positive to net income. That said, top and bottom-line impacts will be modest in the near-term given the transition could take a decade to unfold. In addition, management emphasized their commitment to ESG and will publish an inaugural ESG report next guarter. Balance sheet primed for capital return to shareholders. EFN reported the repurchase of 762k common shares during Q4 2020 and another 3.6 million common shares in early Q1, or ~1% of total outstanding shares combined. Based on NBF free cash flow (FCF) projections and a tangible leverage target of ~6x, NBF estimates EFN could repurchase ~5% of shares in 2021. NBF reiterated its Outperform rating. NBF maintained its view that EFN should trade at an FCF Yield of ~5-7%, on par with other mid-to-large cap Canadian Financials with similar fundamentals. NBF \$19.00 target price (was \$18.00) implies a ~6-7% FCF Yield on its 2022 FCF estimates.

#### Information Technology (Underweight)

#### Kinaxis Inc. (KXS)

**NBF:** Consistent to NBF's quarterly preview, Kinaxis reported Q1 results and F21 guidance that point to a softer outlook relative to expectations. For Q4, revenue came in line with NBF estimate while adj. EBITDA came in below NBF expectations care of revenue mix and higher-than-expected operating expense tied to investments and acquisitions. In terms of SaaS growth, it remained strong at 24% Y/Y. Looking ahead, Kinaxis' guidance arguably maintained a similar tone of slower growth and margin compression with revenue growth (SaaS in particular) and adj. EBITDA margin coming in below NBF

and the street estimates given a challenging bookings year (largely Q2 and Q3) under the COVID backdrop. As a recap, bookings are a leading indicator of revenue. With the above, the obvious question should be – what do you do with the stock now? From NBF's vantage point, the opportunity in this name has not changed in any meaningful way other than some incremental risk related to the protracted sales cycles which arguably opens a window for competitors to close the technology gap relative to Kinaxis. And while that may be the case, NBF's assessment of the outlook based on the Company's pipeline suggests the pullback in the stock presents another window for investors. Bottom line, if you've missed the considerable returns in the former windows– you're getting another chance. NBF maintained its Outperform rating and cut its target price to \$225.00 from \$250.00.

### **Materials (Overweight)**

### SSR Mining Inc.(SSRM)

**NBF:** SSR Mining announced the appointment of Alison White as Executive Vice President and Chief Financial Officer. She will join the company at the end of March 2021 and will replace Greg Martin, who had been with SSR Mining for nine years. Ms. White was previously at Newmont (TSX: NGT, Outperform, \$109 target) since April 2018, where she served as regional CFO for North America, and prior to that, held various other roles at MWH Global (now Stantec), KPMG, ConAgra Foods, Sun Microsystems, and Ernst and Young. She has a B.Sc. in Finance and a Master's degree with emphasis in Accounting and is a licensed Certified Public Accountant. Ms. White will be working out of the Denver office, whereas Mr. Martin was based out of the smaller Vancouver office. NBF derives its 39.00 target price for SSR Mining from a 100% weighted 7.50x 2021 EV/EBITDA target multiple, which implies a P/NAV multiple of 1.1x. Maintain Outperform rating.

### **Real Estate (Underweight)**

### **RioCan REIT (REI.un)**

**NBF:** REI announced its CFO Qi Tang will resign effective May 12. Ms. Tang will resign to pursue other leadership opportunities. Ms. Tang has been REI's CFO since 2017. REI has commenced an executive search for her successor. This timing also likely makes the most sense given that her departure will coincide with the beginning of incoming CEO Jonathan Gitlin's tenure (he takes the position at the end of March). The executive search comment leads NBF to believe that the new CFO seems more likely to come from outside. As NBF wrote when FCR replaced its CFO over the course of 2020, REI should have the ability to find excellent talent given the profile of the opportunity and the state of the economy. NBF does not expect this change is a signal that REI is changing its strategy. Given REI is nearing completion on a number of significant development projects, including The Well in 2021/2022, NBF expects REI will continue to focus on development, while sourcing equity from partial sales of air rights/development projects. NBF expects this role will be highly sought after and REI will have access to an attractive pool of candidates, given REI's role as one of the largest REITs in Canada. REI is rated Outperform with a \$21.00 target.

#### **Utilities (Underweight)**

#### Innergex Renewable Energy Inc. (INE)

**NBF:** INE reported consolidated power generation of 2,187 GWh (NBF 2,111 GWh, LTA 2,073 GWh) and prop. adj. EBITDA of \$152.9 mln (NBF \$153.1 mln, consensus \$143.9 mln, ~8.2% y/y), with a strong contribution across most of INE's fleet, especially hydro in Canada. The extreme conditions in Texas, which were a consequence of an unprecedented polar vortex (a once in a 100-year event), have been a drag on the stock. INE expects to see an impact of ~\$80 mln (on a consolidated basis in Q1), which is higher than initially estimated (at C\$45 mln to C\$60 mln). The impact is only ~2% of market cap, but could wipe out more than half of the free cash flow for this year. Mitigation mechanisms are under review. With that, NBF believes INE's payout on CAFD could remain stretched for 2021 (NBFe 87% on \$148 mln in CAFD for 2021E before development expenses and the impact of the Texas storm). However, with its Griffin Trail project in Texas (COD Q3E), it should have contract diversification and lower risk, and NBF models an 84% payout ratio by '22E (before development investments), supported by growth. INE has visibility on near-term growth, and with that has guided to ~12% growth on EBITDA for 2021. NBF maintained its Outperform rating and \$28.00 target price, which is based on a long-term DCF using a cost of equity of 5.25% for operating assets and includes \$3/sh for growth.

# **NBF STRATEGIC LIST**

| Company                            | Symbol   | Addition<br>Date | Addition<br>Price    | La      | ast Price      | Yield (%)  | Beta       | % SPTSX | NBF Sector<br>Weight |
|------------------------------------|----------|------------------|----------------------|---------|----------------|------------|------------|---------|----------------------|
| Communication Services             |          |                  |                      |         |                |            |            | 4.9     | Market Weight        |
| Quebecor Inc.                      | QBRb.TO  | 29-Nov-18        | \$ 28.70             | \$      | 33.70          | 3.4        | 0.5        |         |                      |
| Rogers Communications Inc.         | RClb.TO  | 13-Feb-20        | \$ 65.84             | \$      | 59.71          | 3.5        | 0.5        |         |                      |
| Consumer Discretionary             |          |                  |                      |         |                |            |            | 3.9     | Market Weight        |
| Canadian Tire Corp.                | CTCa.TO  | 04-Oct-18        | \$ 151.25            | \$      | 162.76         | 2.9        | 1.2        |         |                      |
| Dollarama Inc.                     | DOL.TO   | 19-Mar-20        | \$ 38.96             | \$      | 49.88          | 0.4        | 0.6        |         |                      |
| Consumer Staples                   |          |                  |                      |         |                |            |            | 3.6     | Market Weight        |
| Alimentation Couche-Tard Inc.      | ATDb.TO  | 26-Jan-17        | \$ 30.09             | \$      | 40.33          | 0.9        | 0.7        |         | -                    |
| Empire Company Ltd.                | EMPa.TO  | 01-Mar-18        | \$ 23.15             | \$      | 36.03          | 1.5        | 0.3        |         |                      |
| Energy                             |          |                  |                      |         |                |            |            | 11.7    | Market Weight        |
| Cenovus Energy Inc.                | CVE.TO   | 16-Jan-20        | \$ 12.26             | \$      | 10.40          | 0.7        | 2.4        |         | -                    |
| Enbridge Inc.                      | ENB.TO   | 21-Jan-15        | \$ 59.87             | \$      | 44.83          | 7.5        | 0.9        |         |                      |
| Tourmaline Oil Corp.               | TOU.TO   | 13-Aug-20        | \$ 16.68             | \$      | 22.68          | 2.5        | 1.4        |         |                      |
| Financials                         |          | Ū                |                      |         |                |            |            | 29.8    | Overweight           |
| Element Fleet Management Corp      | EFN.TO   | 02-Apr-20        | \$ 8.58              | \$      | 13.14          | 2.0        | 1.2        |         | U                    |
| Fairfax Financial Holdings Ltd.    | FFH.TO   | 20-Dec-18        | \$ 585.81            | \$      | 517.16         | 2.5        | 0.9        |         |                      |
| Intact Financial Corp.             | IFC.TO   | 11-Jun-20        | \$ 130.04            | \$      | 149.85         | 2.3        | 0.8        |         |                      |
| Royal Bank of Canada               | RY.TO    | 19-Jun-13        | \$ 60.69             | \$      | 112.57         | 3.9        | 0.9        |         |                      |
| Sun Life Financial                 | SLF.TO   | 10-Dec-20        | \$ 57.07             | \$      | 63.07          | 3.5        | 1.4        |         |                      |
| Toronto Dominion Bank              | TD.TO    | 31-Jul-12        | \$ 39.46             | \$      | 79.51          | 4.0        | 0.8        |         |                      |
| Health Care                        | 12.1.0   | 0.00.12          | <b>\$</b> 00110      | Ŷ       |                |            | 0.0        |         | Market Weight        |
| Industrials                        |          |                  |                      |         |                |            |            | 12.2    | Market Weight        |
| Morneau Shepell Inc.               | MSI.TO   | 26-Sep-19        | \$ 32.72             | \$      | 33.20          | 2.4        | 0.7        |         |                      |
| Toromont Industries Ltd            | TIH.TO   | 05-Dec-19        | \$ 67.24             | \$      | 90.72          | 1.6        | 0.8        |         |                      |
| WSP Global Inc.                    | WSP.TO   | 10-Sep-20        | \$ 88.54             | \$      | 118.69         | 1.3        | 1.0        |         |                      |
| Information Technology             | 1101.110 | 10 000 20        | φ 00.01              | Ψ       | 110.00         | 1.0        | 1.0        | 11.0    | Underweight          |
| Kinaxis Inc.                       | KXS.TO   | 19-Mar-20        | \$ 100.05            | \$      | 132.88         | 0.0        | 0.7        |         | enderneight          |
| Open Text Corp.                    | OTEX.TO  | 26-Oct-16        | \$ 41.61             | \$      | 57.36          | 1.8        | 0.9        |         |                      |
| Materials                          | 012/010  | 20 000 10        | φ 11.01              | Ψ       | 01.00          | 1.0        | 0.0        | 13.1    | Overweight           |
| Agnico Eagle Resources Ltd.        | AEM.TO   | 17-Dec-14        | \$ 27.00             | \$      | 72.38          | 2.5        | 0.4        | 10.1    | overweight           |
| SSR Mining Inc.                    | SSRM.TO  | 30-Jan-20        | \$ 23.81             | \$      | 18.71          | 1.4        | 0.6        |         |                      |
| Teck Resources Ltd.                | TECKb.TO | 01-Nov-17        | \$ 27.15             | Ψ<br>\$ | 27.01          | 0.8        | 1.1        |         |                      |
| REITS                              | TEORD.TO | 01-1100-17       | ψ 21.15              | Ψ       | 27.01          | 0.0        | 1.1        | 3.1     | Underweight          |
| Canadian Apartment Properties REIT | CAR u.TO | 10-Dec-20        | \$ 49.82             | \$      | 52.05          | 2.7        | 0.7        | 3.1     | onderweight          |
| RioCan REIT                        | REI u.TO | 23-Aug-18        | \$ 49.02<br>\$ 19.95 | ф<br>\$ | 52.05<br>19.04 | 2.7<br>5.1 | 1.2        |         |                      |
| Utilities                          | KEI_U.TU | 23-Aug-18        | φ 19.95              | φ       | 19.04          | 5.1        | 1.2        | 5.1     | Underweight          |
| Capital Power Corp.                | СРХ.ТО   | 22-Aug-19        | \$ 30.90             | \$      | 33.74          | 6.1        | 1.2        | 5.1     | onderweight          |
|                                    | INE.TO   | 0                | \$ 30.90<br>\$ 15.00 | ֆ<br>Տ  | 33.74<br>21.78 | 6.1<br>3.3 | 1.2<br>0.8 |         |                      |
| Innergex Renewable Energy Inc.     | INE.TU   | 22-Aug-19        | φ 15.00              | Ф       | 21.78          | ٥.٥        | 0.8        |         |                      |

Source: Refinitiv (Priced March 5, 2021 after market close)

\* R = Restricted Stocks - Stocks placed under restriction while on The NBF Strategic List will remain on the list, but noted as Restricted in accordance with compliance requirements

# Week Ahead

# THE ECONOMIC CALENDAR

(March 8<sup>th</sup> – March 12<sup>th</sup>)

# **U.S. Indicators**

| Date   | <u>Time</u> | <u>Release</u>             | Period      | <b>Previous</b> | <u>Consensus</u> | <u>Unit</u> |
|--------|-------------|----------------------------|-------------|-----------------|------------------|-------------|
| 0.14   | 10.00       | For allowing out Taxa da   | <b>F</b> _h | 00.07           |                  | la deve     |
| 8-Mar  | 10:00       | Employment Trends          | Feb         | 99.27           |                  | Index       |
| 8-Mar  | 10:00       | Wholesale Sales MM         | Jan         | 1.2%            |                  | Percent     |
| 9-Mar  | 06:00       | NFIB Business Optimism Idx | Feb         | 95.00           |                  | Index       |
| 10-Mar | 08:30       | Core CPI MM, SA            | Feb         | 0.0%            | 0.2%             | Percent     |
| 10-Mar | 08:30       | Core CPI YY, NSA           | Feb         | 1.4%            | 1.4%             | Percent     |
| 10-Mar | 08:30       | CPI MM, SA                 | Feb         | 0.3%            | 0.4%             | Percent     |
| 10-Mar | 08:30       | CPI YY, NSA                | Feb         | 1.4%            | 1.7%             | Percent     |
| 10-Mar | 08:30       | Real Weekly Earnings MM    | Feb         | 0.8%            |                  | Percent     |
| 10-Mar | 10:30       | EIA Wkly Crude Stk         | 1 Mar, w/e  | 21.563M         |                  | Barrel      |
| 10-Mar | 14:00       | Federal Budget,\$          | Feb         | -163.00B        |                  | USD         |
| 14 Mar | 00.00       | hilfel leblere Olu         | 4 Mar       | 7451            | 7051             | Demon       |
| 11-Mar | 08:30       | Initial Jobless Clm        | 1 Mar, w/e  | 745k            | 725k             | Person      |
| 11-Mar | 08:30       | Jobless Clm 4Wk Avg        | 1 Mar, w/e  | 790.75k         |                  | Person      |
| 11-Mar | 08:30       | Cont Jobless Clm           | 22 Feb, w/e | 4.295M          |                  | Person      |
| 11-Mar | 10:00       | JOLTS Job Openings         | Jan         | 6.646M          |                  | Person      |
| 11-Mar | 10:30       | EIA-Nat Gas Chg Bcf        | 1 Mar, w/e  | -98B            |                  | Cubic foot  |
| 12-Mar | 08:30       | PPI Final Demand YY        | Feb         | 1.7%            | 2.6%             | Percent     |
| 12-Mar | 08:30       | PPI Final Demand MM        | Feb         | 1.3%            | 0.4%             | Percent     |
|        |             |                            |             |                 |                  |             |
| 12-Mar | 08:30       | PPI exFood/Energy YY       | Feb         | 2.0%            | 2.6%             | Percent     |
| 12-Mar | 08:30       | PPI exFood/Energy MM       | Feb         | 1.2%            | 0.2%             | Percent     |
| 12-Mar | 10:00       | U Mich Sentiment Prelim    | Mar         | 76.8            | 78.0             | Index       |

# **Canadian Indicators**

| Date   | Time  | Release                              | Period | Previous | Consensus | <u>Unit</u> |  |
|--------|-------|--------------------------------------|--------|----------|-----------|-------------|--|
| 9-Mar  | 06:00 | Leading Index MM                     | Feb    | 0.08%    |           | Percent     |  |
| 10-Mar | 10:00 | BoC Rate Decision                    | 10 Mar | 0.25%    | 0.25%     | Percent     |  |
| 12-Mar | 08:30 | Capacity Utilization                 | Q4     | 76.5%    |           | Percent     |  |
| 12-Mar | 08:30 | Avg hrly wages Permanent employee YY | Feb    | 5.87%    |           | Percent     |  |
| 12-Mar | 08:30 | Employment Change                    | Feb    | -212.8k  |           | Person      |  |
| 12-Mar | 08:30 | Unemployment Rate                    | Feb    | 9.4%     |           | Percent     |  |
| 12-Mar | 08:30 | Wholesale Trade MM                   | Jan    | -1.3%    |           | Percent     |  |
|        |       |                                      |        |          |           |             |  |

Source : Refinitiv

# S&P/TSX QUARTERLY EARNINGS CALENDAR

### Monday March 8th, 2021

| COMPANY*             | SYMBOL | TIME    | EPS ESTIMATE |
|----------------------|--------|---------|--------------|
| Vermilion Energy Inc | VET    | Aft-mkt | (0.192)      |

# Tuesday March 9th, 2021

| COMPANY*              | SYMBOL | TIME    | EPS ESTIMATE |
|-----------------------|--------|---------|--------------|
| SNC-Lavalin Group Inc | SNC CN | Bef-mkt | (0.548)      |

# Wednesday March 10th, 2021

| COMPANY*                        | SYMBOL | TIME    | EPS ESTIMATE |
|---------------------------------|--------|---------|--------------|
| Ballard Power Systems Inc       | BLDP   | Aft-mkt | (0.037)      |
| Empire Co Ltd                   | EMP/A  | 06:30   | 0.596        |
| Fortuna Silver Mines Inc        | FVI    | Aft-mkt | 0.094        |
| Franco-Nevada Corp              | FNV    | Aft-mkt | 0.691        |
| Linamar Corp                    | LNR    | Aft-mkt | 1.467        |
| Morneau Shepell Inc             | MSI    | 16:30   | 0.125        |
| Stella-Jones Inc                | SJ     | Bef-mkt | 0.421        |
| Tourmaline Oil Corp             | TOU    | Aft-mkt | 0.416        |
| Wesdome Gold Mines Ltd          | WDO    | Aft-mkt | 0.091        |
| WPT Industrial Real Estate Inv. | WIR/U  |         | 0.255        |

# Thursday March 11th, 2021

| COMPANY*                       | SYMBOL | TIME    | EPS ESTIMATE |
|--------------------------------|--------|---------|--------------|
| Badger Daylighting Ltd         | BAD    | Aft-mkt | 0.313        |
| NorthWest Healthcare Propertie | NWH-U  | Aft-mkt | 0.214        |
| Premium Brands Holdings Corp   | PBH    | Bef-mkt | 0.797        |
| Wheaton Precious Metals Corp   | WPM    | Aft-mkt | 0.324        |

# Friday March 12th, 2021

| COMPANY*                    | SYMBOL | TIME    | EPS ESTIMATE |
|-----------------------------|--------|---------|--------------|
| Intertape Polymer Group Inc | ITP    | Bef-mkt | 0.463        |

Source: Bloomberg, NBF Research \*Companies of the S&P/TSX index expected to report. Stocks from the Strategic List are in Bold.

# **S&P500 INDEX QUARTERLY EARNINGS CALENDAR**

### Monday March 8th, 2021

None

# Tuesday March 9th, 2021

None

### Wednesday March 10th, 2021

| COMPANY*         | SYMBOL | TIME    | EPS ESTIMATE |
|------------------|--------|---------|--------------|
| Campbell Soup Co | СРВ    | Bef-mkt | 0.834        |
| Oracle Corp      | ORCL   | Aft-mkt | 1.11         |

# Thursday March 11<sup>h</sup>, 2021

| COMPANY*        | SYMBOL | TIME    | EPS ESTIMATE |
|-----------------|--------|---------|--------------|
| Ulta Beauty Inc | ULTA   | Aft-mkt | 2.295        |

# Friday March 12th, 2021

None

Source: Bloomberg, NBF Research \* Companies of the S&P500 index expected to report.

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