

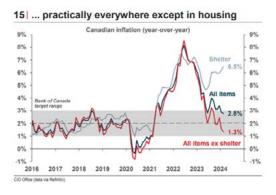
Conservative income April 2024 Edition

Interest Rate Cuts ~ Laurel Hickey & Garth Bluekens

What's Interest Rate Cuts Got To Do With It?

We felt it was timely to bring back a topic that we have discussed before: interest rates and the potential for interest rate cuts. In the fall there were signs of inflation cooling, which was reflected positively in the markets as we closed out the year. Though there were various estimates of how many interest rates cuts would occur, an overall popular opinion of economists was that interest rates cuts could start in 2024. As we started out the year, the timeline of these cuts has become more unclear, as inflation is remaining sticky. To get a better understanding of a couple areas that we look to in determining the potential for monetary easing, we want to talk about inflation when it comes to shelter and jobs numbers.

In the National Bank Investments CIO Office April Asset Allocation report, they bring forward the question of if the Fed's Job is done when it comes to interest rates and how the situation in the US is different than what we are seeing in Canada. One big difference we see regarding inflation in Canada lies in housing. With the higher housing costs, the decrease in inflation to reach the Bank of Canada targets needs to come from other areas like, food and gasoline. We are getting closer to the 1-3% targets, but the shelter is still remining elevated (chart below).¹



- ${\tt 1} \>\>\> asset-allocation-strategy.pdf (nbinvestments.ca)$
- 2 Canada Housing Starts (tradingeconomics.com)
- 3 asset-allocation-strategy.pdf(nbinvestments.ca)

We have a growing population is Canada and with more people you need more homes. Housing is an issue that you can't fix over night, but we are seeing progress with housing starts in February growing 14% over a month earlier to around 253,000 units versus the market expectation of 230.000 units.²

economic slowdown is upon us, not behind us. If a rate cut doesn't come in the US until the summer, the affects on employment might not been seen until the end of the year or early next year. Employment data in Canada is also more volatile than what is seen in the US, and the weakness of our economy is becoming more apparent.³ In March, we saw unemployment in Canada rise to 6.1% which is the highest rate seen since February 2022. Job creation and hiring is not keeping pace with population growth. With continue restrictive monetary policy, this upward trend in unemployment is likely to continue.⁴

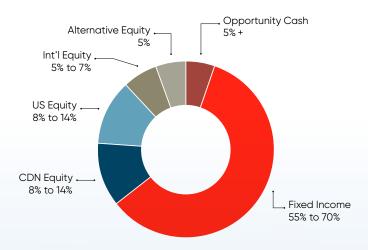
Overall, the housing factor in Canada is really driving the decision of if we see movement in interest rates. When a conditional pause was declared at the beginning of last year, housing sales increased, and home prices rose for five months. The balancing act of inflation forecasts and housing is something the Bank of Canada needs to work with, and this will play a role in how much they can cut rates by. We are always watching interest rates as yield is a part of total portfolio return. Not only with portfolios, but interest rates and debt can affect our client's financial plans. There is a lot of information out there when it comes to interest rate outlook, and we want to help you make sense of it all!

- 4 economic-news-jobs.pdf(nbc.ca)
- 5 Bank of Canada to Hold as It Debates When to Start Easing Rates: Decision Guide Bloomberg

Conservative Income Investment Goal Allocation

Your Investment Policy CONSERVATIVE INCOME:

On the whole, you want fixed income investments. You want to preserve your capital or create a source of periodic income to finance ongoing expenses. You are not against the idea of investing a small part of your portfolio in equities, mainly to counteract the effects of inflation. If you feel that your risk tolerance has shifted please let us know!





Source: This information is for illustration purposes and subject to change. Your portfolio may not hold all of these positions. We enhance the composition of your portfolio with additional equity solutions that are not illustrated. The weightings change with market fluctuations and model rebalancing.



Laurel Marie Hickey, CFP®, CIM®, FCSI® Wealth Advisor & Portfolio Manager 239 8th Avenue SW, Calgary, Alberta T2P 1B9



Garth Bluekens, CPA, CA, PFP®, CIM® Senior Wealth Advisor & Portfolio Manager 404 6th Street S, Lethbridge, Alberta T1J 2C9

Tel.: 403-531-8429 | Toll Free: 1-877-506-7900 | Email: laurel.hickey@nbc.ca





National Bank Financial - Wealth Management (NBFWM) is a division of National Bank Financial Inc. (NBF), as well as a trademark owned by National Bank of Canada (NBC) that is used under license by NBF. NBF is a member of the Canadian Investment Regulatory Organization (CIRO) and the Canadian Investor Protection Fund (CIPF), and is a wholly-owned subsidiary of NBC, a public company listed on the Toronto Stock Exchange (TSX: NA). The information contained herein has been prepared by Laurel Hickey a Wealth Advisor and Portfolio Manager at NBF. I have prepared this report to the best of my judgment and professional experience to give you my thoughts on various financial aspects and considerations. The opinions expressed herein, which represent my informed opinions rather than research analyses, may not reflect the views of NBF. The particulars contained herein were obtained from sources we believe to be reliable but are not guaranteed by us and may be incomplete. The securities or sectors mentioned in this letter are not suitable for all types of investors and should not be considered as recommendations. Please consult your Wealth Advisor to verify whether the security or sector is suitable for you and to obtain complete information, including the main risk factors. Some of the securities or sectors mentioned may not be followed by the analysts of NBF. Unit Values and returns will fluctuate, and past performance is not necessarily indicative of future performance. The present document may not be reproduced either wholly or in part. It must not be distributed or published or be mentioned in any way whatsoever. No mention of the information, opinions and conclusions it contains may be made without the express written pre-approval of NBF for each instance. NBF is not a tax advisor and clients should seek professional advice on tax-related matters, including their personal situation. Please note that comments included in this letter are for information purposes only and are not intended to provide legal, tax or account