



## North Shore

## Montreal



**Vice-President and  
Regional Manager:**  
François Pintal

**Associate Regional  
Manager:**  
Benoît Champagne

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**Wealth Advisors:**  
**68**

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**Assets under management:**  
**\$17 billion**



**Branches:**  
**7**

**Branch locations:**

Laval, St-Jérôme, Joliette,  
Repentigny, Val d'Or,  
Rouyn-Noranda, Berthierville



## François Pintal

Vice-President and  
Regional Manager



- › **At NBFWM:** Since 2007
- › **Education:** Bachelor's degree in Finance from Université de Sherbrooke
- › **My role with the team:** My role is to support wealth management advisors and their teams in continuing to grow their practices in a changing industry.
- › **Personal:** In the summer I try to spend as much time as possible on either my road bike or my mountain bike in the Eastern Townships. In winter, I put the wheels away and switch to different types of skis!
- › **Why I stay at NBFWM:** I am privileged to work for an organization that values an entrepreneurial model in the wealth management industry. Furthermore, I very much believe in my employer's value of wanting to have a positive impact on our communities and putting people first.



## Benoît Champagne

Associate Regional Manager



- › **At NBFWM:** Since 2011 and with the Bank since 2005
  - › **Education:** Bachelor of Business Administration, specializing in finance, Université du Québec à Montréal (UQAM); Financial Planner (CFP)
  - › **My role with the team:** In collaboration with the Regional Manager, I help wealth advisors and their teams to deliver a superior customer experience, while optimizing their practice in a constantly evolving industry. My goal is to help advisors achieve their business objectives every day.
  - › **Personal:** I have 17 years of experience in wealth management. The combination of both the mathematical and people sides of our industry has always strongly attracted me. I am guided by my personal values and my empathetic personality.
- I'm also fortunate to have 2 children with whom my wife and I enjoy a variety of outdoor sports, such as skating and skiing in winter, and cycling and hiking during the summer.
- › **Why I stay at NBFWM:** Our entrepreneurial culture and people values are always at the forefront, making us a destination of choice and a place where people want to stay.