



Montreal



Vice-President and Regional Manager: Styves Langlois

Associate Regional Manager:
Mathieu Roy



Wealth Advisors:

160



Assets under management:

\$30 billion



Branches:

5

Branch locations:

Place Ville-Marie, Outremont, Montreal l'Acadie, Kirkland, Gatineau



Styves Langlois
Vice-President and
Regional Manager



- > At NBFWM: Since 2001
- **Education:** Bachelor's in Finance and Technology, CIM® Registered Investment Manager
- My role with the team: My role is to ensure the daily management of the region and its long-term growth. Together with the members of my team and in collaboration with head office, we ensure:
 - The hiring of new resources
 - The rapid resolution of problems
 - Coaching and sharing ideas with advisors
 - Communication of the firm's initiatives to support the teams
 - Supporting the growth and evolution of our advisors' business models

Every day our priority is always to ask ourselves how we can help our advisors and always be available for them.

- Personal: I love spending time with my three kids. I also like to go hiking and jogging.
- Why I stay at NBFWM: I never thought I would work for the same firm for more than 20 years. The culture, the vision, the client focus, the support, the colleagues, and the technology and hardware tools available are just a few of the reasons that make NBF such an exceptional place for me and for our Wealth Advisors.



Mathieu Roy Associate Regional Manager



- > At NBFWM: Since 2008
- **Education:** I attended HEC Montréal and UCD Michael Smurfit Graduate Business School in Dublin, Ireland
- My role with the team: Support the Montreal Region by working alongside advisors to help them solve problems, break down barriers, build stronger teams and provide them with the tools and insights they want and need to deliver the most state-of-the-art client experience in the industry. The advisor's success is my success.
- Personal: Throughout my journey in this industry, I came to the realization that helping others and innovating is what gets me up in the morning. Whether it is by challenging the status quo or finding a solution, I always find it exciting to create tangible results.
- **> Why I stay at NBFWM:** I have been working exclusively with this company and plan to stay. The fact that decision-makers are so close to the advisors offers a ton of flexibility and enables them to adapt quickly.