



Eastern Quebec



**Vice-President and
Regional Manager:**
Claude Auger

**Associate Regional
Manager:**
Rachel Poulin



Wealth Advisors:
115



Assets under management:
\$17.9 billion



Branches:
12

Branch locations:

Baie-Comeau, Beauce,
Chicoutimi, Quebec City,
Sainte-Foy, Rimouski,
Rivière-du-Loup, Lac-Mégantic,
Sainte-Marie Beauce, Sept-Îles,
Saint-Félicien, Thetford Mines



Claude Auger

Vice-President and
Regional Manager



- › **At NBFWM:** Since 1991
- › **Education:** Bachelor of Business Administration
- › **My role with the team:** Supervise a team of Wealth Advisors and Portfolio Managers
- › **Personal:** I have more than 34 years of experience in the financial sector, including nearly 31 years at National Bank Financial, where I was an investment advisor for about 20 years. At the end of 2005, I accepted the management of the Quebec City branch. A little more than three years later, I became regional manager for the greater Quebec City East region, which now has more than 260 employees.

On a personal level, I love good wine, I have been married for over 34 years and we are parents of a boy and two girls, and grandparents of three adorable grandchildren. Living in the beautiful city of Quebec, I enjoy playing golf and playing hockey as a goaltender in my spare time.
- › **Why I stay at NBFWM:** I appreciate its entrepreneurial corporate culture.



Rachel Poulin

Associate Regional Manager



- › **At NBFWM:** Since 2015
- › **Education:** Bachelor of Business Administration – Finance Specialization from Bishop’s University
- › **My role with the team:** In collaboration with the Regional Manager, I support the Wealth Advisors, Portfolio Managers and Associates in the development of their business practice. My goal is to proactively engage our region’s teams and be present to help them plan, develop and deploy the strategies necessary to achieve their goals. In collaboration with our teams, I strive for excellence in customer service for all our clients.
- › **Personal:** I have 19 years of experience in the financial field. I am organized, efficient, and focus on relationship building. In addition, I have a good sense of judgment and take a rigorous approach to my daily work. I am known for my proactivity and attention to detail. I am passionate about my work, and I always say that I have the privilege of collaborating every day with teams of advisors to achieve their ambitions.

On a personal level, my husband and I are blessed with two daughters whom we enthusiastically follow in their basketball and soccer activities. Living in Quebec City, I also enjoy downhill skiing and family sports.

- › **Why I stay at NBFWM:** Our culture, the positive impact the firm offers its clients, employees and the community are perfectly aligned with my personal values. Together with our teams and partners, we are truly making a difference in the lives of our clients and employees.